

ARTICULATION AGREEMENT
BETWEEN
UNIVERSITY OF WISCONSIN-STOUT
AND
Southwest Wisconsin Technical College

This Agreement is entered into between **Southwest Wisconsin Technical College** (hereinafter sending institution), and the **University of Wisconsin-Stout, Menomonie, WI** (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the guidelines set forth in the University of Wisconsin System Academic Information Series (ACIS) policy 6.2 Guidelines for Articulation Agreements between UW System Institutions and WTCs Districts as well as policy 6.0 Undergraduate Transfer Policy. Both institutions agree to maintain accreditation by the Higher Learning Commission of the North Central Association of Colleges and Schools and any other accreditation currently in existence pertaining to degree programs articulated via the transfer agreement.

The sending institution has established an **A.A.S. Golf Course Management** (hereinafter sending program), and the receiving institution has established a **B.S. Golf Enterprise Management** (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

I. Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions to include:
 - 1. General Education, Racial & Ethnic Studies and Global Perspective requirements;
 - 2. Students at UW-Stout will be required to complete a minimum of 32 credits in residence for a bachelor's degree at UW-Stout.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

II. Transfer of Credits

- A. The receiving institution will apply 64 of the 65 credits from the sending program. A total of 56 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table.
- C. Courses are specifically identified in the attached Program Articulation Table requiring grades of "C" or higher that may be used towards the degree program. Grades received less than a "C" must be repeated if student is admitted into the program based on overall admission requirements.

- D. Elective courses taken or substituted at the sending institution and sending program not listed in this agreement will be reviewed on a case-by-case basis and determined how they may apply to the degree at the receiving institution.

III. Implementation and Review

- A. The Provost, Dean, Program Director or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. This Articulation Agreement is effective on 12/1/2014 and shall remain in effect until the end date of 12/1/2019 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Articulation Agreement will be reviewed by both parties beginning 06/1/2020 (within six months of the end date).
- E. When a student enrolls at the receiving institution following this agreement, the receiving institution will encode any course waivers and substitutions.
- F. This articulation agreement applies only to the receiving program in effect Fall 2014 until revised.

PROGRAM ARTICULATION TABLE

	Southwest Wisconsin Technical College	University of Wisconsin-Stout
Program name	Golf Course Management	Golf Enterprise Management
Award Type (e.g., AAS)	AAS	BS
Credit Length	65	120
Describe program admission requirements (if any)		Minimum 2.5 Cumulative GPA

SECTION A - General Education

Southwest Technical College			University of Wisconsin-Stout				
Course Prefix & Number	Course Name	Credits	Course Prefix & Number	Course Name	GE Area	Credits Applied	Equip Sub Wav
General Education							
801-195	Written Communications	3	ENGL 101	Composition 1	COMSK	3	Equip
801-196	Oral/Interpersonal Communication	3	SPCOM 100	Fundamentals of Speech	COMSK	3	Equip
804-107	College Mathematics	3	MATH GXX	Math Electives	GE Selectives	3	Equip
806-134	General Chemistry	4	CHEM 115	General Chemistry	ARNS	4	Equip
809-199	Psychology of Human Relations	3	PSYC GXX	Psychology Electives	SBSC	3	Equip
809-172	Intro to Diversity Studies	3	SOC GAGCS	Sociology Electives	SRER	3	Equip
General Education Total		19	Section A Subtotal			19	

Special Notes, if any:

SECTION B - Major, Concentration, Emphasis, Electives, or Other

Major, Concentration, Emphasis, Electives, or Other Courses							
			GEM Program Core				
325-101	Golf Course Operations	3	GEM 201	Principles of Golf Enterprise Management		3	Equip
325-105	Golf Course Marketing & Promotion	3	GEM 301	GEM Customer Development & Marketing		3	Equip
325-107	Soils, Conservation, and Fertility	3	GEM 250	Turf Management and the Environments		3	Equip
325-109	Integrated Turf Management	3	GEM 450	Golf Course Management and the Environment		3	Equip
			Accounting & Cost Controls				
325-104	Club Financial Management	3	BUACT 206	Introduction to Financial Accounting		3	Equip
			Management				
325-103	Pro Shop Management	3	BURTL 127	Basic Merchandising		3	Equip
325-111	Facilities and Equipment Management	3	PM 370	Principles of Property Management		3	Equip
			Co-op Applied Professional Development				
325-106 Or 325-112	Golf Course Internship I- Inside Operations Or Golf Course Internship II- Outside Operations	3	GEM 349	Co-op/Internship Sophomore-Junior		2	Equip
			Selectives				
006-122	Pest Management	1	GEM XXX	Golf Enterprise Management Elective		1	Sub
317-165	Hospitality Supervision	2	HT 200	Hospitality Organization and Management		2	Sub
325-108	Tournament Promotions	2	GEM 445	Event Management		3	Sub
325-110	Golf Course Design and Renovation	2	GEM 350	Golf Course Soils, Layout and Design		3	Sub

325-113	Golf Course Equipment Repair	3	GEM 207 GEM XXX	Club Fitting and Repair Golf Enterprise Management Elective	2 1	Sub
325-114	Techniques for Teaching Golf	2	GEM 217	Golf Swing Analysis and Instruction	2	Sub
325-116	History of Golf	1	GEM XXX	Golf Enterprise Management Elective	1	Sub
325-117	Golf Regulatory and Legal Issues	1	GEM XXX	Golf Enterprise Management Elective	1	Sub
325-118	Golf Course Irrigation Systems	3	GEM XXX	Golf Enterprise Management Elective	3	Sub
801-197	Technical Reporting	3	ENGL 415	Technical Writing	3	Sub
325-102	Career and Leadership Development	2	Not applicable to receiving institution's program requirements. See Section E for credit awarded (if applicable).			
			Section B Subtotal		45	
Major, Concentration, Emphasis, Electives Total		46	Total UW-Stout Credits Applied (sum of sections A and B)		64	

SECTION C - Remaining University of Wisconsin-Stout Requirements			
			General Education
	ENGL 102	Composition 2	3
	MATH 123	Finite Mathematics	4
	STAT 130	Elementary Statistics	2
		Arts & Humanities	6
	ECON 210	Principles of Economics I	3
	ANTH 310	Latinos in the United States	3
			GEM Program Core
	GEM 101	Introduction to Golf Enterprise Management	1
	GEM 277	Technology/Software Applications	3
			Accounting & Cost Controls
	BUACT 340	Business Finance	3
	HT 362	Foodservice Finance & Cost Control	3
			Management
	SRVM 111	Introduction to Service Management	3
	BUMGT 304	Principles of Management	3
	BULGL 318	Business Law	3
	BUMKG 330	Principles of Marketing	3
	PSYCH 382	Human Resource Management	3
			Co-op Applied Professional Development
	GEM 449	Co-op/Internship Junior-Senior	2
			Selectives
			8
		Total Remaining UW-Stout Credits	56
Special Notes, if any:			

SECTION D - Summary of Total Program Credits			
Southwest Technical College Credits		University of Wisconsin-Stout Requirements	
General Education	19		
Major, Concentration, Emphasis, Electives, or Other	46		
Total College Credits	65	Total College Credits Applied	64
		Remaining credit to be taken at UW-Stout	56
		Total Program Credits	120
Special Notes, if any:			

Signatures completed February 20, 2015. A copy of the signed agreement available upon request.

SIGNATURE BLOCKS

Two-Year College	Name	Signature	Date
Vice President of Instruction	Dr. Phil Thomas		
Program Dean	Richard Ammon		
Lead Instructor	Scott Kennedy		
University of Wisconsin-Stout	Name	Signature	Date
Program Director	Bob Davies		
Program Director	Kris Schoonover		
Dean	Abel Adekola		
Provost	Dr. Jacalyn Weissenburger		

Agreement contact Persons:

UW-Stout: Linda Young, youngl@uwstout.edu, 715-232-1787
 Bob Davies, daviesb@uwstout.edu, 715-232-1480
 Kris Schoonover, schoonoverk@uwstout.edu, 715-232-2364

Southwest Wisconsin Technical College:

Richard Ammon, rammon@swtc.edu, 608.822.2421
 Lori Needham, lneedham@swtc.edu, 608-822-2420
 Scott Kennedy, skennedy@swtc.edu, 608-822-2437