

**ARTICULATION AGREEMENT
BETWEEN
UNIVERSITY OF WISCONSIN-STOUT
AND
Lakeshore Technical College**

This Agreement is entered into between **Lakeshore Technical College** (hereinafter sending institution), and the **University of Wisconsin-Stout, Menomonie, WI** (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the guidelines set forth in the University of Wisconsin System Academic Information Series (ACIS) policy 6.2 Guidelines for Articulation Agreements between UW System Institutions and WTCS Districts as well as policy 6.0 Undergraduate Transfer Policy. Both institutions agree to maintain accreditation by the Higher Learning Commission of the North Central Association of Colleges and Schools and any other accreditation currently in existence pertaining to degree programs articulated via the transfer agreement.

The sending institution has established an **A.A.S. Golf Course Management** (hereinafter sending program), and the receiving institution has established a **B.S. Golf Enterprise Management** (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

I. Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions to include:
 - 1. General Education, Racial & Ethnic Studies and Global Perspective requirements;
 - 2. Students at UW-Stout will be required to complete a minimum of 32 credits in residence for a bachelor's degree at UW-Stout.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

II. Transfer of Credits

- A. The receiving institution will apply 58 of the 67 credits from the sending program. A total of 62 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table.
- C. Courses are specifically identified in the attached Program Articulation Table requiring grades of "C" or higher that may be used towards the degree program. Grades received less than a "C" must be repeated if student is admitted into the program based on overall admission requirements.

- D. Elective courses taken or substituted at the sending institution and sending program not listed in this agreement will be reviewed on a case-by-case basis and determined how they may apply to the degree at the receiving institution.

III. Implementation and Review

- A. The Provost, Dean, Program Director or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. This Articulation Agreement is effective on 10/10/2014 and shall remain in effect until the end date of 10/10/2019 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Articulation Agreement will be reviewed by both parties beginning 03/10/2019 (within six months of the end date).
- E. When a student enrolls at the receiving institution following this agreement, the receiving institution will encode any course waivers and substitutions.
- F. This articulation agreement applies only to the receiving program in effect Fall 2014 until revised.

PROGRAM ARTICULATION TABLE

	Lakeshore Technical College	University of Wisconsin-Stout
Program name	Golf Course Management	Golf Enterprise Management
Award Type (e.g., AAS)	AAS	BS
Credit Length	67	120
Describe program admission requirements (if any)		Minimum 2.5 Cumulative GPA

SECTION A - General Education

Lakeshore Technical College			University of Wisconsin-Stout				
Course Prefix & Number	Course Name	Credits	Course Prefix & Number	Course Name	GE Area	Credits Applied	Equiv Sub Wav
General Education							
801-195 Or 801-136	Written Communication English Composition 1	3	ENGL 101	Composition 1	COMSK	3	Equiv
801-196 Or 801-198	Oral/Interpersonal Communications Speech	3	SPCOM 100	Fundamentals of Speech	COMSK	3	Equiv
804-123	Math w/Business Apps	3	MATH GXX	Math Electives		*(3)	
#809-122 Or 806-112	Introduction to American Government Principles of Sustainability	3	POLS 210 SUST XXX	American Government Sustainable Electives	SBSC Or GE Selectives	3 *(3)	Equiv
#809-172 Or 809-196	Introduction to Diversity Studies Introduction to Sociology	3	SOC GAGCS SOC 110	Sociology Electives Introductory Sociology	SBSC CISS or SRER	3	Equiv
809-195	Economics	3	ECON 201	General Economics	SBSC	3	Equiv
809-198	Intro to Psychology	3	PSYC 110	General Psychology	SBSC Or GE Selectives	3	Equiv
General Education Total		21	Section A Subtotal			18	

Special Notes, if any:

*Credits transferred but not applicable to general education requirements.

#Recommended course to take as the option.

SECTION B - Major, Concentration, Emphasis, Electives, or Other

Major, Concentration, Emphasis, Electives, or Other Courses			Core Program			
101-102	Hospitality Accounting	3	BUACT 206	Intro to Financial Accounting	3	Equiv
101-158	Hotel/Hospitality Cost Controls	2	HT 362	Foodservice Finance and Cost Control	2	Equiv
104-109	Customer Service Techniques	2	SRVM 111	Intro to Global Service Management	2	Equiv
325-101	Golf Operations Management	3	GEM 201	Principles of Golf Enterprise Management	3	Equiv
325-103	Golf Marketing and Merchandising	3	BURTL 127	Basic Merchandising	3	Equiv
325-106 And 325-112	Golf Course – Inside Internship Golf Course – Outside Internship	3 3	GEM 349	Co-op/Internship Sophomore-Junior	2	Equiv
325-109	Turf Management and Environment	3	GEM 250	Turf Management and the Environments	3	Equiv
			Selectives			

104-128	Leadership and Professionalism	3	HT 452	Hospitality Professionalism	3	Sub
109-112	Sanitation for Food Service	1	FN 105	Food Service Sanitation	1	Sub
109-113	Food and Beverage Operations	2	FN XXX	Food and Nutrition Elective	2	Sub
109-115	Hospitality Law	3	HT 460	Hospitality Industry Law and Liability	3	Sub
109-128	Hospitality Personal Branding	2	HT XXX	Hospitality and Tourism Elective	2	Sub
116-105	Recruitment & Retention of Employees	3	HT 461	Hospitality Employee Relations	3	Sub
325-104	Private Club Management	3	HT 352	Club Management	3	Sub
325-108	Tournament Operations	1	GEM XXX	Golf Enterprise Management Elective	1	Sub
325-113	Golf Car Fleet Management	2	GEM XXX	Golf Enterprise Management Elective	2	Sub
325-114	Techniques for Teaching Golf	2	GEM 217	Golf Swing Analysis and Instruction	2	Sub
105-124	Portfolio Introduction	1	Not applicable to receiving institution's program requirements. See Section E for credit awarded (if applicable).			
325-120	Portfolio Assessment – Golf	1				
Section B Subtotal					40	
Major, Concentration, Emphasis, Electives Total		46	Total College Credits Applied (sum of sections A and B)		58	

SECTION C - Remaining University of Wisconsin-Stout Requirements				
	General Education			
	ENGL 102	Composition 2		3
		Analytic Reasoning & Natural Science		10
		Arts and Humanities		6
		Social & Behavioral Sciences		0-3
		Contemporary Issues		3
	GEM Program Core			
	GEM 101	Intro to Golf Enterprise Management		1
	GEM 277	Technology/Software Applications		3
	GEM 301	GEM Customer Development & Marketing		3
	GEM 450	Golf Course Management and the Environment		3
	BUACT 340	Business Finance		3
	BUMGT 304	Principles of Management		3
	BULGL 318	Business Law		3
	BUMKG 330	Principles of Marketing		3
	PM 370	Principles of Property Management		3
	PSYCH 382	Human Resource Management		3
	GEM 449	Co-op/Internship Junior-Senior		2
		Selectives		8
	Total Remaining U-W Stout Credits			62
Special Notes, if any:				

SECTION D - Summary of Total Program Credits			
Lakeshore Technical College Credits		University of Wisconsin-Stout Requirements	
General Education	21		
Major, Concentration Emphasis, Electives, or Other	46		
Total College Credits	67	Total College Credits Applied	58
		Remaining credit to be taken at UW-Stout	62
		Total Program Credits	120
Special Notes, if any:			

**SECTION E – Lakeshore Technical College’s courses transferable,
but not applicable to University of Wisconsin-Stout’s program requirements AND Lakeshore
Technical College courses not transferable.**

105-124	Portfolio Introduction	1		Not Transferable	
325-120	Portfolio Assessment – Golf	1		Not Transferable	
Total LTC Credits not applicable to UW-Stout requirements					
Special Notes, if any:					

Signatures completed October 23, 2014. A copy of the signed agreement available upon request.

SIGNATURE BLOCKS

Two-Year College	Name	Signature	Date
Vice President of Instruction	Dr. Barbara Dodge		
University of Wisconsin-Stout	Name	Signature	Date
Program Director	Kris Schoonover		
Program Director	Bob Davies		
Dean	Dr. Abel Adekola		
Provost	Dr. Jacalyn Weissenburger		

Agreement contact Persons:

UW-Stout: Linda Young, youngl@uwstout.edu, 715-232-1787
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