

**ARTICULATION AGREEMENT
BETWEEN
UNIVERSITY OF WISCONSIN-STOUT
AND
Chippewa Valley Technical College**

This Agreement is entered into between **Chippewa Valley Technical College** (hereinafter sending institution), and the **University of Wisconsin-Stout, Menomonie, WI** (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the guidelines set forth in the University of Wisconsin System Academic Information Series (ACIS) policy 6.2 Guidelines for Articulation Agreements between UW System Institutions and WTCS Districts as well as policy 6.0 Undergraduate Transfer Policy. Both institutions agree to maintain accreditation by the Higher Learning Commission of the North Central Association of Colleges and Schools and any other accreditation currently in existence pertaining to degree programs articulated via the transfer agreement.

The sending institution has established an **A.A.S. Business Management** (hereinafter sending program), and the receiving institution has established a **B.S. Business Administration** (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

I. Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions to include:
 - 1. General Education, Racial & Ethnic Studies and Global Perspective requirements;
 - 2. Students at UW-Stout will be required to complete a minimum of 32 credits in residence for a bachelor's degree at UW-Stout.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

II. Transfer of Credits

- A. The receiving institution will apply 57 of the 67 credits from the sending program. A total of 63 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table.
- C. Courses are specifically identified in the attached Program Articulation Table requiring grades of "C" or higher that may be used towards the degree program. Grades received less than a "C" must be repeated if student is admitted into the program based on overall admission requirements.

- D. Elective courses taken or substituted at the sending institution and sending program not listed in this agreement will be reviewed on a case-by-case basis and determined how they may apply to the degree at the receiving institution.

III. Implementation and Review

- A. The Provost, Dean, Program Director or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. This Articulation Agreement is effective on 05/26/2015 and shall remain in effect until the end date of 05/26/2020 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Articulation Agreement will be reviewed by both parties beginning 12/26/2019 (within six months of the end date).
- E. When a student enrolls at the receiving institution following this agreement, the receiving institution will encode any course waivers and substitutions.
- F. This articulation agreement applies only to the receiving program in effect Fall 2014 until revised.

PROGRAM ARTICULATION TABLE

	Chippewa Valley Technical College	University of Wisconsin-Stout
Program name	Business Management	Business Administration
Award Type (e.g., AAS)	AAS	BS
Credit Length	67	120
Describe program admission requirements (if any)		Minimum Cumulative 2.5 GPA Required

SECTION A - General Education

Chippewa Valley Technical College			University of Wisconsin-Stout				
Course Prefix & Number	Course Name	GE Area Credits	Course Prefix & Number	Course Name	GE Area	Credits Applied	Equiv Sub Wav
General Education							
801-136	English Composition	3	ENGL 101	Composition1	COMSK	3	Equiv
801-196	Oral/Interpersonal Communication	3	SPCOM 210	Interpersonal Communication	GE Elective	3	SUB
801-198	Speech	3	SPCOM 100	Fundamentals of Speech	COMSK	3	Equiv
804-123 or 804-189	Math w Business Apps Introductory Statistics	3	MATH GXX STAT 130 STAT GXX	Math Electives Elementary Statistics Statistics Elective	GE Elective ARNS	2-3	Equiv
809-195	Economics	3	-ECON 201	General Economics	SBSC	3	Sub
809-196	Intro to Sociology	3	#SOC 110	Introductory Sociology	SBSC	3	Equiv
809-198	Intro to Psychology	3	#PSYC 110	General Psychology	SBSC	3	Equiv
102-113	Business Ethics	(3)	BUMGT 235	Management Ethics	SRER	3	Equiv
General Education Total		21	Section A Subtotal			20	

Special Notes, if any:

-ECON 201 will substitute for ECON 210 IF a grade of C or better is earned in ECON 215

#Only one course will count towards other SBSC requirement

SECTION B - Major, Concentration, Emphasis, Electives, or Other

Major, Concentration, Emphasis, Electives, or Other Courses							
				Professional Preparation			
				Problem Solving			
				Business Writing			
				Information Technology			
103-102 And 102-109	Microsoft Office Suite Software Skills for Bus Mgt	2 2	ICT XXX	Information & Communication Technologies Electives		@4	Sub
				Professional Studies			
				Business Core			
101-105 OR #101-111	Accounting, Intro to Accounting I	3/4	BUACT 206 BUACT XXX	Intro to Financial Accounting Business Accounting Elective		3 *1	-Equiv
102-112	Principles of Management	3	BUMGT 304	Principles of Management		3	Equiv
102-114	Managing Operations	3	INMGT 200	Production & Operations Management		3	Equiv
104-102	Marketing Principles	3	BUMKG 330	Principles of Marketing		3	Equiv
101-184	Business Finance & Budgeting	3	BUFIN 340	Business Finance		3	Equiv

				Emphasis		
				Professional Core		
				Accounting		
				Management Operations		
102-188	Project Management	3	INMGT 365	Project Management	3	Equiv
				Marketing		
104-104	Professional Selling	3	BUMKG XXX	Business Marketing Electives	3	Sub
				Human Resources		
116-193	Human Resources, Intro	3	PSYCH 382	Human Resource Management	3	Equiv
				Legal		
				Integrated Systems		
				International		
102-150	International Business	3	BUINB 260	Intro to International Business	3	Equiv
				Management		
116-190	Leadership Development	3	INMGT 400	Organizational Leadership	3	Equiv
				Practicum		
				Experiential Learning Experience		
				Business Electives (only 4 credits needed)		
102-131	Introduction to Business	3	BUMGT 115 BUMGT XXX	Understanding Business Business Elective	+2 +1	Sub
102-116	Management Decision Making	3	BUMIS XXX	Business Management Information Systems	+3	Sub
102-113	Business Ethics	3	BUMGT 235	Management Ethics	^(3)	
102-115	Business Mgmt Internship	1				
102-117	Planning Your Bus Mgmt Career	2				
				Section B Subtotal	37	
Major, Emphasis, Unrestricted Electives Total		46		Total College Credits Applied (sum of sections A and B)	57	
Special Notes, if any:						
@only 3 of 4 credits will apply.						
#101-111 Accounting 1 recommended. 101-105 Accounting, Intro to will NOT apply to Business Core requirements.						
*credit will not apply to degree requirements.						
^credits applied to general education, section A.						
+only 4 credits will be used towards business electives requirement.						

SECTION C - Remaining University of Wisconsin-Stout Requirements

		General Education	
	ENGL 102	Composition 2	3
	MATH 123	Finite Math	4
		Natural Science with Lab	4
		Arts & Humanities	6
		Contemporary Issues	3
		PROFESSIONAL PREPARATION	
		Problem Solving	3
		Business Writing	3
		PROFESSIONAL STUDIES	
		Business Core	
	BUMGT 100	Intro to Business Administration	1
	ECON 215	Principles of Economics II	3
	BUACT 207	Intro to Corp & Managerial Accounting	3
	BULGL 318	Business Law I	3
	BUMIS 333	MIS-Decision Support Systems	3
		Emphasis Area	10
		PROFESSIONAL CORE	
		Accounting	3
		Legal	3
	Integrated Systems	3	
	Practicum	3	
	Experiential Learning Experience	2	
	Total Remaining UW-Stout Credits	63	
Special Notes, if any:			

SECTION D - Summary of Total Program Credits

CVTC		UW-Stout Requirements	
General Education	21		
Major, Concentration Emphasis, Electives, or Other	46		
Total College Credits	67	Total College Credits Applied	57
		Remaining credit to be taken at UW-Stout	63
		Total Program Credits	120
Special Notes, if any:			

SECTION E – Chippewa Valley Technical College’s courses transferable, but not applicable to University of Wisconsin-Stout’s program requirements AND Chippewa Valley Technical College courses not transferable.

102-115	Business Management Internship	1		Not Transferable	
102-117	Planning Your Bus Mgmt Career	2		Not Transferable	
Total CVTC Credits not applicable to UW-Stout requirements		3			
Special Notes, if any:					

Signatures completed October 5, 2015. A copy of the signed agreement available upon request.

SIGNATURE BLOCKS

Two-Year College	Name	Signature	Date
Vice President of Instruction, Interim	Lynette Livingston		
University of Wisconsin-Stout	Name	Signature	Date
Program Director	Dr. Mark Fenton		
Dean	Abel Adekola		
Provost	Dr. Jacalyn Weissenburger		

Agreement contact Persons:

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